



## SILICON OPTRONICS, INC.



# Safe Harbor Statement

SOI's statements of its current expectations are forwardlooking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements. Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.



# Market Trends

donara acting/

"numorised terror adoresed o som

## Surveillance and Consumer

Market dynamics and growth

- Al and solution trends
- Internet of Things (IoT)
- Low-power consumer products



www.soinc.com.tw

#### Automotive

 Car DVR market trend
 Development of AVM automotive environment system
 AEC-Q100 certification



www.soinc.com.tw

#### **Conference camera**

Market trend
Webcam
NB Cam
TV-Cam
Conference system



www.soinc.com.tw

### Biomedical

YoY keep growth

New product/ market application are

under development



www.soinc.com.tw

## **Financial Indicators**

dama and

· season on the season of a season of

0.512 house

#### Five-Year Net Sales & Gross Profit





www.soinc.com.tw

#### 

(In NT\$ billions unless otherwise noted)	Q1~Q3 2021	Q1~Q3 2020	Y-Y
Net Sales	3,123.3	2,067.3	+51.1%
COGS	2,024.8	1,656.2	+22.3%
Gross Profit	1,098.5	411.1	+167.2%
Gross Margin	35.2%	19.9%	
Operating Expense	(364.5)	(251.7)	+44.8%
Operating Income	734.0	159.4	+360.5%
Non-Operating Income & Expense	8.0	12.7	
Income before Tax	742.0	172.1	+331.1%
Income Tax Expense	(129.8)	(23.5)	
Net Income	612.2	148.6	+312.0%
EPS(NT Dollar)	7.94	1.93	



www.soinc.com.tw

#### Consolidated Income Statement(\_)

(In NT\$ billions unless otherwise noted)	3Q21	2Q21	3Q20	Q-Q	Y-Y
Net Sales	1,113.8	1,086.1	928.5	+2.6%	+20.0%
COGS	685.3	651.9	731.0	+5.1%	-6.3%
Gross Profit	428.5	434.2	197.5	-1.3%	+117.0%
Gross Margin	38.5%	40.0%	21.3%		
Operating Expense	(130.3)	(133.0)	(94.2)	-2.0%	+38.3%
Operating Income	298.2	301.2	103.3	-1.0%	+188.7%
Non-Operating Income & Expense	3.3	1.2	3.5	+175.0%	-5.7%
Income before Tax	301.5	302.4	106.8		
Income Tax Expense	(56.0)	(53.8)	(14.1)		
Net Income	245.5	248.6	92.7	-1.2%	+164.8%
EPS(NT Dollar)	3.18	3.22	1.20	-1.2%	+165.0%



www.soinc.com.tw

#### **Consolidated Balance Sheets**

	2021/9/30		2021/6/30		2020/9/30	
(Amount: NT\$ thousand)	Amount	%	Amount	%	Amount	%
Cash & Marketable Securities	1,704.0	46.6	1,826.5	50.7	811.6	28.5
Inventories	1,126.1	30.8	964.0	26.7	1,183.0	41.5
Property, plant and equipment	497.8	13.6	505.9	14.0	529.9	18.6
Goodwill	199.2	5.5	199.2	5.5	199.2	7.0
Total Assets	3,653.4	100.0	3,605.7	100.0	2,848.3	100.0
Current Liabilities	740.7	20.3	722.0	20.0	413.3	14.5
Non-current Liabilities	310.6	8.5	312.5	8.7	361.7	12.7
Total Liabilities	1,051.3	28.8	1,034.5	28.7	775.0	27.2
Total Shareholder's Equity	2,602.1	71.2	2,571.2	71.3	2,073.3	72.8



www.soinc.com.tw

